



Commission Based Incentive Scheme

Our Commission based Incentive Scheme is available to all Travel Agents, Service Centres & other interested parties who refer customers with Excess Baggage requirements to the ezybag network.

The Incentive Scheme will give you the opportunity to establish a new revenue opportunity by simply promoting our services via our marketing tools (Customer Hand Outs, Window stickers & website links)

Our proposal is to add value to your Travel Services by offering your customers a cost effective, reliable & efficient alternative to the airlines excess baggage rates.

ezybag offers a unique range of competitive, reliable and diversified Excess & Unaccompanied Baggage services for the Business, Leisure and Sports traveler.

We propose that -

- All your potential customers with excess baggage requirements are referred to ezybag system.
- You identify ezybag as a preferred supplier by issuing our flyers duly endorsed / stamped with your contact details. Each flyer is coded to ensure we recognise your contribution to the sale.
- You include information about our services on your marketing material & your website.
- Display our flyers with a visual presence.
- Display our window sticker stating you are a Certified Agent.

In return, we will -

- Pay a referral commission fee calculated at 10% of the sales revenue for every export shipment booked & sent by a customer of yours through the ezybag system.
- The calculation is based on the customer selling rate created from our website through ezyquote.
(example) 7 pieces 86kg, sold at NZ\$1492.00 commission payable to agent NZ\$149.20
- Pay commission monthly for all referred bookings paid for by the shipper.
- Handle all correspondence with the customer regarding the shipping process.
- Offer sales support, training, through product knowledge flyers, brochures.
- Email a copy of the retrieved online booking from your referred customer with full calculation details of commission payable to you.

On acceptance we will issue an Agent Agreement to you confirming you as a Certified Agent & Partner in our ever expanding business.

We look forward to working with you.